

SAHRAHS SALES REPRESENTATIVE APPLICATION

SAHRAHS CUSTOMS CLOTHING DESIGN AND ACCESSORY

Our fashionable cut, fit and comfort in wearing arise mostly from the structured design of SAHRAHS clothing

6559 CONTER AVE. COMMERCE CITY, 80022 BUSINESS# 720.288.3739

*** SALES/MARKETING REPRESENTATIVE APPLICATION***

COMMISSIONED SALES

Full Name: _____

Address: _____

Phone Number: _____

Contact Number: _____

ARE YOU DEPENDABLE YES _____ NO _____ ARE YOU ACCOUNTABLE YES _____ NO _____

POSITION REQUIREMENT: SALES/MARKETING REPRESENTATIVES 'REQUIRE ACCOUNTABILITY AND DEPENDABILITY'. *SAHRAHS* BUSINESS REPS. MUST REPRESENT THE COMPANY'S PROFESSIONALISM IN THE SALE AND DISTRIBUTION OF OUR QUALITY PRODUCTS AT ALL TIMES.

*JOB DESCRIPTION: *APPLICANTS ARE NOT ONLY PROFESSIONAL, BUT MUST DRESS THE PART * WILL BE WELL SPOKEN, *CLIENT/CUSTOMER FRIENDLY, *EXPERIENCED IN FASHION DESIGN, *FAMILIAR WITH WHAT THE MARKET SEGMENT WILL BARE AS FAR AS PRICING, *MUST BE EXPERIENCED IN SELLING, PRICING, BUYING, *MARKETING, *SALES MANAGEMENT, FASHION DESIGN *MERCHANDISING, *PROMOTION *DISPLAY AND MUST KNOW HOW TO SUCCESSFULLY ADVERTISE A FASHION DESIGN BUSINESS AND ITS PRODUCTS. THESE PROTOCOLS MUST BE ESTABLISHED PRIOR TO HIRING OR MEETING WITH POTENTIAL CLIENT/CUSTOMERS AND SPECIFICALLY ADHERED TO.

EXPERIENCE REQUIRED:

*CUSTOMER SERVICE SKILLS ARE A MUST.*THIS INDIVIDUAL MUST POSESS A FEEL FOR FASHION AS IT RELATES TO MEN AND WOMEN CLOTHING AND ACCESSORY. *INDIVIDUAL IS FLEXIBLE WITH TIME. *MUST KEEP A REVOLVING SCHEDULE INWHICH *SAHRAHS* WILL HELP INCORPORATE WITH REPRESENTATIVES' INPUT . *MUST KEEP-UP WITH THE CURRENT FASHION TRENDS, *STYLES *COLORS,*FABRIC TEXTURE AND INDUSTRY CHANGES, IN FACT MUST BE ATTENTIVE TO WHAT'S SELLING/NOT SELLING FOR *SAHRAHS* AS WELL AS; FOR

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THE INDUSTRY.

*THIS INDIVIDUAL MUST MEET WITH ALL CLIENTS/CUSTOMERS,*MANAGERS, *BUYERS, *AGENTS,*BOUTIQUE OWNERS, ETC; *ALL BUSINESS CONTRACTS,*CARDS,*PRICELIST, *CATALOGS,*ORDER FORMS,*INVOICES,*INVITATIONS, TEC/FABRIC SHEETS, DISTRIBUTION SHEETS, ADVERTISING, AND UP COMING ADDS WILL BE DISTRIBUTED AT THAT TIME. *MUST POSESS TIME-MANAGEMENT SKILLS. *ABOVE ALL MUST BE FAMILIAR WITH COMPANY PRODUCTS, POLICY AND PROCEDURE FOR SALES AND DISTRIBUTION.

FEE: COMMISSIONED SALES:

OTHER REQUIREMENTS; MUST POSESS EXCELLENT COMMUNICATION SKILLS, AS WELL AS; BEING TIMELY AND FRIENDLY WITH ALL CLIENTS/CUSTOMERS.

QUALIFICATIONS:

how long have you been Sales/marketing Representative? 1-3 yrs. _____ 5-7 _____ or more _____

schools attended; 1. _____

2. _____

3. _____ when did you graduate?

what was your (GPA) when you graduated _____

what dates did you attend schools?

when was the last time you were a Sales/Marketing Representative?

how would you approach potential clients about this company?

how would you successfully close potential client/Customer?

what degree of time would you allow to elapse prior to recontacting potential clients/Customer?

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how would you introduce yourself to potential clients initially?

what initial information would we need from potential clients?

what basic preparation is required prior to meeting clients?

how would you find potential clients for this company, what would that procedure consist of

what type of information are we searching for as a company?

what size companies are we looking for?

which management tools should we as an up and coming company pursue in securing potential clients?

what is a good potential yearly sales quota for this type of business entity, given that its a new business,

Summarize:

SAHRAHS